



MEDIA RELEASE

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NEW

PAN-Tribal Asset Management and ATLAS Infrastructure (Australia) sign distribution agreement

PAN-Tribal Asset Management and ATLAS Infrastructure (Australia) are pleased to announce they have signed an exclusive distribution agreement for the Australian wholesale marketplace.

ATLAS was founded in 2017, with the backing of Global Infrastructure Partners (GIP), a leading global independent infrastructure fund manager. With offices in Sydney and London the investment team, led by partners Rod Chisholm, David Bentley, Peter Hyde, David McGregor and Matt Lorback, seeks to bring to the listed infrastructure market the same rigorous research and focus on cash flow analysis as a best-in-class private market investor.

As at June 30 2020, ATLAS had raised \$1.4 billion of funds under management (FuM) from a range of institutional and wholesale clients globally.

Commenting on the agreement, PAN-Tribal Asset Management CEO Colin Woods said, "We are very happy to be working with a quality manager such as ATLAS."

"Not only is the investment team one of the largest dedicated listed infrastructure teams globally, it is a team that possesses an extensive and rich history of investing in infrastructure."

Matt Lorback, Partner at ATLAS said, "Signing this distribution agreement with PAN-Tribal is a natural progression for our business as we seek to access a broader range of investors and diversify our business."

The ATLAS Infrastructure Australian Feeder Fund, which is currently available via Hub24 and Power Wrap, and soon to be available via Macquarie Wrap and netwealth, will invest in a portfolio of typically 18 to 30 securities, constructed to maximise risk adjusted absolute returns.

"PAN-Tribal Asset Management aims to create wealth for investors by sourcing the best financial products from the best investment managers worldwide, and we are very confident that we have done this again in partnering with ATLAS," said Woods.

FOR MORE INFORMATION

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ABOUT PAN-TRIBAL ASSET MANAGEMENT

The philosophy underpinning PAN-Tribal Asset Management (PAN-Tribal) is to create wealth for investors by sourcing the best financial products from the best investment managers worldwide and backing that with first-rate service and support.

A client-centric focus is at the heart of the business – this flows from PAN-Tribal through to the investment managers they partner with.

PAN-Tribal's intention is to build a product offering around clients' greatest needs, to provide breadth of asset management capabilities across a range of asset classes and investment strategies.

To do this, an extensive global search and selection process is undertaken to identify talented asset managers that offer quality products differentiated from those already available to Australian investors.

PAN-Tribal's focus on delivering a range of quality financial products by partnering with the world's best is encapsulated in the firm's name... the bringing together of a diverse range of quality investment managers and financial products.

ABOUT ATLAS INFRASTRUCTURE (AUSTRALIA)

ATLAS Infrastructure (Australia) is a specialist listed infrastructure manager with offices in Sydney and London. The firm was launched in 2017 with the backing of Global Infrastructure Partners (GIP), a leading global independent infrastructure fund manager that was founded in 2006. GIP is one of the world's largest direct infrastructure investors targeting businesses and assets in the energy, transportation, water and waste sectors. As at 30 June 2020 GIP managed in excess of US\$70 billion in assets.

The ATLAS investment team is one of the largest dedicated listed infrastructure teams globally and have quickly raised assets totalling A\$1.4 billion. The investment team at ATLAS has a rich infrastructure pedigree with the partners and principals combining public and private market experience having previously worked with organisations such as the Future Fund, Hastings and RARE Infrastructure.

