

# MEDIA RELEASE

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## NEW PAN-TRIBAL EXPANDS DISTRIBUTION TEAM

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PAN-Tribal Asset Management today announced that experienced sales professional Nick Baring has joined its Key Accounts Team.

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PAN-Tribal Asset Management is pleased to announce the further expansion of its team with the appointment of Nick Baring to the role of Key Account Manager. Nick will join David Myers in servicing dealer groups and financial advisers across Victoria.

“I’ve been delighted by the positive response from dealer groups, platforms and advisers to the PAN-Tribal Global Equity Fund; Nick’s appointment will help us continue to build the business and grow funds under management,” said PAN-Tribal CEO Colin Woods.

“Nick’s extensive experience and expertise across asset classes, investment strategy and portfolio construction will be an asset to both PAN-Tribal and our clients.”

Nick’s appointment follows a successful year in which the PAN-Tribal Global Equity Fund passed the \$100 million milestone, was a finalist in the Money Management/Lonsec 2017 Fund Manager of the Year awards in the

broad cap global equities category and continued to be added to key platforms and dealer group approved product lists.

Nick has over 15 years’ business development and account management experience in the financial services industry, with firms including NAB Asset Management, MLC, and the Commonwealth Bank / Colonial First State Group.

Nick holds an Advanced Diploma in Business (Accounting Major) and a Diploma in Financial Markets.

“Nick’s extensive experience with financial advisers and dealer groups have instilled in him an excellent understanding of adviser needs, coupled with a strong client service ethic,” said Woods.

**Pan-Tribal Asset Management (Pan-Tribal) Pty Limited ∞ ABN 35 600 756 241 ∞ AFSL 462065**

## FOR MORE INFORMATION

Colin Woods – CEO

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## ABOUT PAN-TRIBAL ASSET MANAGEMENT

The philosophy underpinning PAN-Tribal Asset Management (PAN-Tribal) is to create wealth for investors by sourcing the best financial products from the best investment managers worldwide and backing that with first- rate service and support.

A client-centric focus is at the heart of the business – this flows from PAN-Tribal through to the investment managers we partner with.

We intend to build PAN-Tribal's product offering around clients' greatest needs, to provide breadth of asset management capabilities across a range of asset classes and investment strategies.

To do this, an extensive global search and selection process has been underway to identify talented asset managers that offer quality products differentiated from those already available to Australian investors.

This focus on delivering a range of quality financial products by partnering with the world's best is encapsulated in our name...the bringing together of a diverse range of quality investment managers and financial products.

